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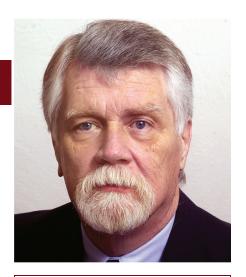
Stephen B. Schnorf

Mr. Schnorf is a State Budget and Procurement Consultant to Morrill & Associates.

In his distinguished governmental career, he has held the positions of:

- Director, Illinois Bureau of the Budget (1997-2002);
- **Director of Policy** for Governor Jim Edgar (1994-1997);
- Director, Illinois Department of Central Management Services (1991-1994, 2002);
- Director of Drivers Services, Office of the Secretary of State (1983-1990); and
- * Administrator of the Senior Citizens Division, Office of the Secretary of State (1981-1983).

In addition to his role at Morrill and Associates, Schnorf serves on the Illinois Liquor Control Commission. In his various capacities in Illinois state government, Schnorf played lead negotiating roles on many key legislative initiatives, including: Illinois welfare reform (1995); Chicago



Former Director, Illinois Bureau of the Budget (1997-2002);
Former Director of Policy for Governor Jim Edgar (1994-1997); and
Former Director, Illinois Department of Central Management Services (1991-1994, 2002).

school reform (1996); reorganization of the Department of Human Services (1997); Illinois FIRST (1999); and Soldiers Field renovations (2001).

He participated in **all meetings of the Governor and four legislative leaders** for five years, affording him broad exposure to the interactions between the executive and legislative branches. Schnorf's governmental experience includes:

- contract negotiations with the state's largest employee union;
- developing five state budgets, each totaling approximately \$50 billion;
- * supervising all state bond sales for five years (consisting of some 40–50 sales totaling more than \$10 billion); and
- * serving as the Governor's key liaison, on a variety of issues, with business and labor interest groups, as well as political leaders.

He also chaired the Procurement Policy Board of Illinois (1997-2002); chaired the Illinois Debt Collection Board (1991-1994, 2002); and served as a member of the State Employee Retirement Systems Board of Trustees (1997-2002). Schnorf received his Bachelors and Masters degrees in Education from Eastern Illinois University.

Schnorf resides in Springfield, Illinois.